### **Historic, Archive Document**

Do not assume content reflects current scientific knowledge, policies, or practices.



# SPECIAL TRADE BULLETIN AND PRICE LIST



Wholesale Price List

May 1931





An unusually brisk demand is evident at this time, indicating a definite pick-up in retail buying. This should serve as a warning. We have met these increasing demands because we did not reduce our planting; however, it will be impossible for us to absolutely promise delivery on late orders.

We suggest that you check over your stock against this May price list as a reminder against items that have been overlooked either in growing or ordering.

Pompon Chrysanthemums, Coleus, Dusty Miller and Salvia are in popular demand again judging by the orders received here. Other "best sellers" include Fuchsias (Irwin's Giant Pink), Alternantheras, Vinca Variegata, English Ivy, Lemon Verbenas and Cannas. Demand for Lantanas is VERY strong.

Be prepared! Avoid disappointment to both yourself and your customers. Get your order in now. There is a convenient order form on page 3 and a postage paid envelope enclosed.

## R. VINCENT, Jr. & SONS COMPANY

ESTABLISHED 1871

GROWERS TO THE TRADE

White Marsh

Long Distance Telephone
Chase 12-F-4—Baltimore Exchange

Maryland

A DAYWAY O AY	CDD ANWING CO. 1
ABUTILON  Eclipse—Mottled green and yellow. per doz. per 100	GERANIUMS—Continued La Favorite—Pure white
Savitzi—Variegated white and green.	John Doyle—Soft crimson red
2-inch \$ .75 \$4.00 3-inch 1.00 7.00	Marquis de Castellane—Soft crimson, varying to tomato red
ACHYRANTHERAS	Mad. Landry—A brilliant shade of apricot 4.00 7.00
Besterii Mosiaca-Light yellow, mottled red.	Mad. Recamier—Pure white 4.00 7.00
Blardi—Purplish Crimson. Gibsonii—Light yellow.	Mrs. E. G. Hill—Single, light salmon pink 4.00 7.00 Mrs. Lawrence—An artistic shade of
Lindenii—Dark purple.	Mrs. Lawrence—An artistic shade of satiny salmon pink 4.00 7.00
McNally—Broad leaves, streaked yellow. 2-inch	S. A. Nutt-The standard rcd Geranium 4.00 7.00
3-inch 7.00	Scarlet Bedder—Bright scarlet 4.00
AGERATUM FRASERH—Dwarf Blue	SCENTED GERANIUMS
2-inch \$ .75 \$4.00 3-inch 1.00 7.00	Balm, Lemon, Oak Leaved, Capitatum, Nutmeg, Rose, Dr. Livingston, etc. per 100
ALTERNANTHERAS	2-inch \$4.00 3-inch 7.00
Aurea Nana-Yellow compact.	
Jewell—Rich Carmine. Versicolor—Crimson, chocolate.	HARDY ENGLISH IVY per doz. per 100 2-inch \$ .75 \$4.00
Brilliantissima—Bright red.	\$37.50 per 1000. 3-inch 1.00 7.00
Seyboldi—Yellow. Carroll Park Bedder—Light red.	\$67.50 per 1000.
2-inch \$.75 \$4.00	HELIOTROPE
\$37.50 per 1000	Madam Bruant—Dwarf grower, large truss. Chieftain—The old fashion sweet scented variety.
BEGONIAS Luminosa — Christmas Red, dark red. per 100	per 100
2-inch\$4.00	3-inch
3-inch 7.50	Royal Fragrance—Large truss, dark purple, sweet scented, strong, robust grower.
Prima Donna—Carmine rose, good for winter flowering 2-inch 4.00	per doz. per 100
3-inch 7.50	2-inch \$1.00 \$ 6.00 3-inch 1.50 10.00
CIGAR PLANTS—Cuphea Platycentra	LANTANAS
2-inch	A. Cook—Orange and rose.
3-inch 1.00 7.00	A. Clavean—Primrose pink. Aurora—Tall, orange and coppery red.
COLEUS—Standard Varieties	Crargii—Orange, scarlet.
Bob Roy—Pinkish red, crinkled edges.	Delicatissima—Weeping, lilac lavender. E. Bayard—Bright orange, red and yellow.
Brilliancy—Combination of yellow, pink and red. Crimson King—Bright carmine red.	Harkett Perfection—Light pink and yellow.
Dazzling Gem—Fancy pot plant. Duneria—Various shades of crimson.	Helvia—Pale canary. Iolando—Rich orange turning to red.
Eldorado-Old gold.	Juan D'Or-Bright sulphur, shading to a deep rose pink.
Golden Bedder—Standard golden yellow.  Harding—A wonderful combination of bright colors.	Leo Dex—Orange scarlet, changes to dark maroon.  Lyre—Pure white.
Lord Palmerston—Dark maroon with dark crimson ribs. Queen Victoria—Cardinal red.	Mellissipolia—Sulphur yellow, tinged pink. Mer Jaune—Golden yellow.
Salvador—A combination of yellow, green and chocolate	Protee—Old rose and golden yellow.
Sensation—Dark crimson maroon.	Radiation—Orange and red. Tethys—Sulphur yellow.
Sun Ray—Crimson center, green and yellow edges. Trailing Queen—Combination of green, gold and pink.	per doz. per 100
Verchaffelti—The standard crimson variety. Yellow Trailing Queen—Yellow bordered with olive	2-inch
groon	LEMON VERBENAS
2-inch	Aloysia Citridora
\$37.50 per 1000.	2-inch \$ .75 \$4.00 3-inch 1.00 7.00
3-inch	MOONVINES .
DUSTY MILLER	Noctiflora-The standard white moonvine.
Dusty Miller—Senecio Argenteus, silver foliage.	Leari (Blue Dawn Flower)—The blue moonflower.
2-inch \$ .75 \$4.00	2-inch
3-inch 1.00 7.00	PARLOR IVY
FUCHSIAS Alphand—Large double, lilac mauve corolla, tube	Senecio Scandens, Summer or German Ivy.
fuchsia red.	per doz. per 100 2-inch\$ .75 \$4.00
Black Prince—Single, purple striped with red, red sepals. Elm City—Calyx of cochincal red, large single, corolla	3-inch
of deepest red.  Graff Witte—Red corolla, red sepals.	PETUNIAS
Gloria de Narcellane-Large double, white corolla,	Rose of Heaven—Brilliant Rose Pink.
sepals red.  Julius LeJeuno—Plum strcaked rose.	2-inch\$4.00
Marinke—Red flowered, tall grower.	3-inch
Mad. Fourte—Tube and sepals flesh pink, corolla deep rose.	A handsome spreading branching plant, yellow and
Speciosa—Single pink.         per doz. per 100           2-inch.         \$ .75         \$4.00	green variegated, suitable for vases and baskets, covered in the spring with small violet flowers.
3-inch	covered in the spring with small violet nowers.  per doz. per 100
FUCHSIAS—IRWIN'S GIANT PINK	per doz. per 100 2-inch
This is fast becoming a great favorite on account of its most pleasing habits, being early and free blooming	SALVIA
dwarf, but robust growers, large double flower, the corolla being cameo pink, heavy veined; pale rose	Bonfire and American—Cutting propagated, will
corolla being cameo pink, heavy veined; pale rose purple or with spinal red sepals.	bloom early.
2-inch\$5.00	2-inch per doz. per 100 2- 5 \$4.00
	3-inch
FUCHSIAS -PRIDE OF ORION	ST. AUGUSTINE GRASS
A recent introduction of special merit. Extremely double and very large, tube pink with pure white	2-inch per doz. per 100 2-jnch \$ .75 \$4.00
corolla. Strongly recommended as a Mother's Day	3-inch
2-inch	SWANSONIA
3-inch	Swansonia produces sprays of small white flowers resembling Sweet Peas.
GERANIUMS 2-inch 3-inch	per doz. per 100
Abbie Schaffer—Soft erimson per 100 per 100 \$7.00	per doz. per 100 2-inch \$.75 \$4.00 3-inch 1.00 7.00
Alliance—One of the best hybrids he-	TRADESCANTIA
tween an ivy and a zonal, delicate lilac rose, upper petals blotched	The Wandering Jew. Four varieties.
crimson 4.50 7.50 Alphonse Ricard - Bright vermillion	2-inch
scarlet 4.50 7.50	VINCA VARIEGATE
Beaute Poitevine—Lively light salmon 4.50 7.50 Bertha de Presilly—Silver Rose 4.00 7.00	We have an excellent stock of not grown plants
Edmond Blanc-Bright scarlet cerise 4.00 7.00	nor doz nor 100
E. H. Trego—Dazzling scarlet 4.00 7.00	per doz. per 100
Gen. Grant—Orange scarlet 4.00	2-inch \$.75 \$4.00 \$37.50 per 1000.
Gen. Grant—Orange searlet 4.00  Jean Viaud—A clear shade of mauve rose 4.50 7.50	2-inch \$37.50 per 1000.  3-inch \$1.00 7.00

### **CANNAS**

Three-inch pot plants. Three-incb pot Cannas have been a specialty with us for quite a number of years. This season we are preparing to greatly increase our stock, but at the same time, would suggest an early order and an early sbipment if possible.

er doz. r	er 100
\$1.00	\$6.50
1.00	6.50
1.00	6.50
1.50	7.00
1.00	6.50
1.00	6.50
1.00	6.50
1.50	7.00
1.00	6.50
1.00	6.50
1.00	6.50
1.00	6.50
1.50	7.00
1.00	6.50
	1.00 1.00 1.50 1.00 1.00 1.00 1.00 1.00

### POMPON CHRYSANTHEMUMS

2-inch, \$8.00 per 100. \$70.00 per 1000.

Dorothy Turner-A lively bronze, broad overlapping petals, shaded with rich old gold, blooms in time for Thanksgiving.

### POMPON CHRYSANTHEMUMS

2-inch, \$4.00 per 100.

\$37.50 per 1000.

### Large Flowering or Aster Varieties

Bronze Queen-Golden Bronze. Chicago Pearl-White. Clorinda-Bronze Cora Peck Buhl-Yellow. Ermalinda-Old rose. Fairy Queen-Light pink. Illona-Rosy Lavender. Julia LeGravere-Red. Lillian Doty-Pink. Miramar-Bronze. Mimico-Lavender. Morine-Bright yellow. Red Doty-Deep wine red. Uvalda-The earliest white. Wanda-Large white. White Diana-Good white, tall grower.

### Small Flowers, or Button Varieties

Golden Climax-Bright yellow. Hilda Canning-Bronze, late flowering Golden Crest-Bright yellow, good for cutting. Irene-White. Roman Warren-Orange yellow with bronze.

### Anemone Varieties

Chestnut-Tan. Izola-True shade of Amarantb. Volunteer-Yellow. Godfrey's Perfection-Pure white. Maple Leaf-Red and yellow.

### Single Varieties

Dazzler-Red. Miss Isabelle—Deep pink. Mrs. Buckingham-Rose pink. Mrs. Godfrey-Light pink.

### DAHLIA PLANTS

2-inch pot plants for delivery from May 1st to June 21st. For description see our general catalog.

	per doz.	pe <b>r</b> 100
Attraction	\$1.50	\$8.00
Barbara Redfern	2.00	10.00
Countess of Lonsdale	1.00	5.00
D. M. Moore	2.00	10.00
Edward M. Parrish	1.00	5.00
Fordhook Victory	4.00	20.00
Garden Glow	2.00	10.00
George, Jr.	4.00	20.00
Jean Kerr	1.50	8.00
Jerseys Beauty	2.00	10.00
Joppa	1.00	5.00
Marguerite Bouchon	1.00	5.00
Mrs. Bridgeton	4.00	20.00
Mrs. H. C. Dresselhuys	2.00	10.00
Mrs. I. De Ver Warnaar	2.00	10.00
Myra Valentine	4.00	20.00
Patrick O'Mara	1.50	8.00
Queen Geneveva	2.00	10.00
Queen of the Garden Beautiful	8.00	40.00
Roman Eagle	2.00	10.00
Susan Peck McAneey	12.00	60.00
The Red Planet	2.00	10.00

pe	r doz.	pe <b>r 100</b>		r doz.	pe <b>r</b> 100
Aberdeen	\$1.00	\$5.00	Maryland	\$1.00	\$5.00
A. C. Ide	1.00	5.00	Maurice Revoir	1.00	5.00
Admiral Dot	1.00	5.00	Merritt	2.00	10.00
Alewine	1.00	5.00	Miss Minnle McCullough	1.00	5.00
Allie Mourey	1.00	5.00	Mrs. Carl Salbach	1.00	5.00
Alice Whittier	4.00	20.00	Mutual Friend	1.00	5.00
Ambassador	4.00	20.00	Norton	1.00	5.00
Amber Queen	1.00	5.00	Paul Bonyon	1.00	5.00
Ami Barillet	1.00	5.00	Prairie Fire	1.00	5.00
Baltimore	1.00	5.00	Pride of California	1.00	5.00
Big Chief	1.00	5.00	Queen of Yellow	1.00	5.00
Caumset Chief	1.00	5.00	Queen Wilhelmina	1.00	5.00
Chas. Lanier	1.00	5.00	Quota	2.00	10.00
Crimson Queen	1.00	5.00	Romney	2.00	10.00
Diemont von Bijstein	1.00	5.00	Rose Pink Century	1.00	5.00
D. Tevis	1.00	5.00	Rotarian	2.00	10.00
Eden	1.00	5.00	Sanhicans Blue Bird	4.00	20.00
Enid	1.00	5.00	Scarlet Lady	2.00	10.00
Fringed 20th Century	1.00	5.00	Scarlet Century	1.00	5.00
Golden West	1.00	5.00	Seedling No. 37	1.00	5.00
Hortulanus Fiet	1.00	5.00	Sensation	1.00	5.00
Hollywood	1.00	5.00	Souve Mme Moreau	1.00	5.00
Indian Chief	1.00	5.00	Sioux	2.00	10.00
Insulinda	1.00	5.00	Snowclad	1.00	5.00
Jack's Discovery	1.00	5.00	Snowflake	2.00	10.00
Jane Cowl	4.00	20.00	Standard Bearer	1.00	5.00
Joan of Arc	2.00	10.00	St. George	1.00	5.00
Judge Duncan	2.00	10.00	Sycamore	2.00	10.00
Judge Marean	2.00	10.00	The Emperor	2.00	10.00
Kiwanis	2.00	10.00	The Prince	2.00	10.00
Kohinoor	2.00	10.00	The U. S. A.	3.00	15.00
Koloros	2.00	10.00	Valentine	1.00	5.00
Lady Thornton	2.00	10.00	Vallita Velasco	4.00	20.00
Lawine	1.00	5.00	Warren G. Harding	1.50	8.00
Le Grand Manitou	1.00	5.00	Warren S. Seipp	2.00	10.00
Lenore	1.00	5.00	Winfield Slocombe	2.00	10.00
Little Beauty	1.00	5.00	Woden	1.00	5.00
Little May	1.00	5.00	Wolfgang von Goethe	1.00	5.00
Mars	2.00	10.00	Zebra	1.00	5.00

# ORDER BLANK

R. VINCENT, JR. & SONS COMPANY WHITE MARSH, MARYLAND

Please ship us the stock listed below for which we enclose

our  $\left\{ {{{\rm Money~Order}} \over {{\rm Check}}} \right\}$  for \$

Name

Address

City State.

Shipping instructions

(See reverse side for trade terms)

Quantity	Name of Variety	Size or age	Price
		_	
3	Total		

### TRADE TERMS

### PLEASE READ BEFORE ORDERING

ISSUED MONTHLY—Always refer to the price list for the current month, as this list cancels all previous quotations and is made on a strictly CASH BASIS.

### SAFE ARRIVAL GUARANTEED

NOT LESS THAN SIX OF ANY VARIETY AT DOZEN RATES AND TWENTY-FIVE AT HUNDRED RATES. No charge made for packing or delivering to Express Company on orders of \$1.00 or more. A packing charge of 25 cents will be made on all orders less than \$1.00. All goods travel at customer's risk, and any claim for damage should be made to the Express Company upon receipt of goods.

### CASH WITH ORDER

These prices are made on a strictly "CASH WITH ORDER" basis, regardless of the responsibility of the customer. We will however, allow 3% cash with order, 2% 10 days—all bills due net 30 days.

### NON-WARRANTY

We wish it to be distinctly understood that while we take every precaution to have all plants and bulbs true to name, we give no warranty, express or implied, as to description, quality, productiveness, or any other matter, of any of the plants or bulbs we send out, and will not in any way be responsible for the crop. Every order we receive will be executed on these conditions only, and they must be accepted by the customer when ordering.

### PACKING CHARGES

Please note that we make no charge for packing orders for more than \$1.00. On orders for \$1.00 or less, a packing charge of 25 cents is made. To the customer who comes after plants bringing his own trays, we will allow a liberal discount for packing charge.

### JAPANESE BEETLE QUARANTINE

While we are in the Japanese Beetle zone, it does not interfere with our shipping. Several intensive inspections have failed to discover any beetles within six miles of our place. All shipments are accompanied by a certificate.

Our stock is in splendid shape. We would call particular attention to our stock of pot grown Vinca Variegata. We never had a finer stock or a better variegated strain.

### FLORIDA PERMIT NOTE

We have a permit from the Florida Plant Board to ship our stock into Florida.

### R. VINCENT, JR. & SONS COMPANY

GROWERS TO THE TRADE

Long Distance Telephone
Chase 12-F-1-Baltimore Exchange

WHITE MARSH

MARYLAND